

# City of San Antonio Bid Tabulation

|   |  |   |   |  |  |
|---|--|---|---|--|--|
| Opened: June 13, 2003   |  |   |   |  |  |
| For: Annual Contract for Lawn Mower, Edgers & Chain Saw Parts & Service |  |   |   |  |  |
| A151-04 JM/rm   |  | John H. Sorola, Inc.  | Menco, Inc.   | James Lawnmower  | R & R Tractor & Equipment Ltd.   |
|   |  | 523 W. Cypress  | 115 Braniff Drive   | 5034 Rigsby  | 28660 IH 10 West   |
| Item  | Description  | San Antonio, TX 78212   | San Antonio, TX 78216   | San Antonio, TX 78222  | Boerne TX 78006  |
| 1   | Shindaiwa<br>Percent of discount offered<br>Product identification<br>Type price schedule<br>Price schedule number<br>Date of price schedule<br>Price schedule column on which discount is based<br>Labor rate per hour<br>Mileage charge per mile<br>Parts available for pickup     | 26%<br>Shindaiwa<br>Dealer<br>C-System Software<br>9/3/2003<br>List<br>\$24.00<br>\$0.25<br>5 Days              | 10%<br>Shindaiwa<br>Dealer<br>80399<br>9/12/2001<br>Dealer<br>\$40.00<br>\$0.60<br>7 Days       | 26%<br>Shindaiwa<br>Dealer<br>Sun Software Disk<br>9/15/2002<br>List<br>\$27.00<br>\$0.25<br>5 Days    | 5%<br>Misc.<br>Dealer<br>Not Given<br>Not Given<br>List<br>\$60.00<br>\$1.25<br>10 Days    |
| 2   | Cushman-Ryan Deleted   |   |   |  |  |
| 3   | Snapper<br>Percent of discount offered<br>Product identification<br>Type price schedule<br>Price schedule number<br>Date of price schedule<br>Price schedule column on which discount is based<br>Labor rate per hour<br>Mileage charge per mile<br>Parts available for pickup       | 25%<br>Snapper<br>Dealer<br>C-System Software<br>9/1/2002<br>List<br>\$24.00<br>\$0.25<br>5 Days                | 15%<br>Snapper<br>Dealer<br>08474<br>9/1/2002<br>Dealer<br>\$40.00<br>\$0.60<br>5 Days          | 27%<br>Snapper<br>Dealer<br>08474<br>9/1/2002<br>List<br>\$27.00<br>\$0.20<br>5 Days                   | 10%<br>Snapper<br>Dealer<br>Not Given<br>4/10/2003<br>List<br>\$60.00<br>\$1.25<br>10 Days |
| 4   | Green Machine<br>Percent of discount offered<br>Product identification<br>Type price schedule<br>Price schedule number<br>Date of price schedule<br>Price schedule column on which discount is based<br>Labor rate per hour<br>Mileage charge per mile<br>Parts available for pickup | 25%<br>Homelite/Green Machine<br>Dealer<br>C-System Software<br>3/1/2003<br>List<br>\$24.00<br>\$0.25<br>5 Days | No Bid  | 25%<br>Green Machine<br>Dealer<br>Sun Software Disk<br>1/1/2003<br>List<br>\$27.00<br>\$0.20<br>5 Days | No Bid   |
| 5   | Honda<br>Percent of discount offered<br>Product identification<br>Type price schedule<br>Price schedule number<br>Date of price schedule<br>Price schedule column on which discount is based<br>Labor rate per hour<br>Mileage charge per mile<br>Parts available for pickup         | 20%<br>Honda<br>Dealer<br>C-System Software<br>1/1/2003<br>List<br>\$24.00<br>\$0.25<br>5 Days                  | No Bid  | 21%<br>Honda<br>Dealer<br>Sun Software Disk<br>4/1/2003<br>List<br>\$27.00<br>\$0.20<br>5 Days         | 5%<br>Honda<br>Dealer<br>Not Given<br>5/1/2003<br>List<br>\$60.00<br>\$1.25<br>10 Days     |
| 6   | Billy Goat<br>Percent of discount offered<br>Product identification<br>Type price schedule<br>Price schedule number<br>Date of price schedule<br>Price schedule column on which discount is based<br>Labor rate per hour<br>Mileage charge per mile<br>Parts available for pickup    | 12%<br>Billy Goat<br>Dealer<br>C-System Software<br>7/31/2002<br>List<br>\$24.00<br>\$0.25<br>5 Days            | 10%<br>Billy Goat<br>Dealer<br>100175<br>7/1/2002<br>Dealer<br>\$40.00<br>\$0.60<br>15 Days     | No Bid   | No Bid   |
| 7   | Gravely<br>Percent of discount offered<br>Product identification<br>Type price schedule<br>Price schedule number<br>Date of price schedule<br>Price schedule column on which discount is based<br>Labor rate per hour<br>Mileage charge per mile<br>Parts available for pickup       | No Bid  | 15%<br>Gravely<br>Dealer<br>000283<br>7/1/2003<br>Dealer Level 2<br>\$40.00<br>\$0.60<br>5 Days | No Bid   | No Bid   |
| 8   | McLean<br>Percent of discount offered<br>Product identification<br>Type price schedule<br>Price schedule number<br>Date of price schedule<br>Price schedule column on which discount is based<br>Labor rate per hour<br>Mileage charge per mile<br>Parts available for pickup        | 2%<br>McLane<br>Dealer<br>Mfg. List Price<br>1/1/2003<br>List<br>\$24.00<br>\$0.25<br>5 Days                    | No Bid  | No Bid   | No Bid   |

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| A151-04 JM/rm   |  | John H. Sorola, Inc.<br>523 W. Cypress<br>San Antonio,<br>TX 78212                                     | Menco, Inc.<br>115 Braniff Drive<br>San Antonio,<br>TX 78216                         | James Lawnmower<br>5034 Rigsby<br>San Antonio,<br>TX 78222                                      | R & R Tractor &<br>Equipment Ltd.<br>28660 IH 10 West<br>Boerne<br>TX 78006              |
| Item  | Description  |  |  |   |  |
| 9   | Roof<br>Percent of discount offered<br>Product identification<br>Type price schedule<br>Price schedule number<br>Date of price schedule<br>Price schedule column on which discount is based<br>Labor rate per hour<br>Mileage charge per mile<br>Parts available for pickup            | Net<br>Roof<br>Dealer<br>MP1-98<br>1/1/1998<br>List<br>\$24.00<br>\$0.25<br>5 Days                     | No Bid   | No Bid  | No Bid   |
| 10  | Yazoo<br>Percent of discount offered<br>Product identification<br>Type price schedule<br>Price schedule number<br>Date of price schedule<br>Price schedule column on which discount is based<br>Labor rate per hour<br>Mileage charge per mile<br>Parts available for pickup           | Net<br>Yazoo<br>Dealer<br>Timsco Dealer List Price<br>1/31/2002<br>List<br>\$24.00<br>\$0.25<br>5 Days | No Bid   | No Bid  | No Bid   |
| 11  | Stihl Chain Saw<br>Percent of discount offered<br>Product identification<br>Type price schedule<br>Price schedule number<br>Date of price schedule<br>Price schedule column on which discount is based<br>Labor rate per hour<br>Mileage charge per mile<br>Parts available for pickup | 30%<br>Stihl<br>Dealer<br>C-System Software<br>2/1/2003<br>List<br>\$24.00<br>\$0.25<br>5 Days         | No Bid   | 32%<br>Stihl<br>Dealer<br>Sun Software Disk<br>4/1/2003<br>List<br>\$27.00<br>\$0.20<br>5 Days  | 10%<br>Stihl<br>Dealer<br>Not Given<br>5/1/2003<br>Dealer<br>\$60.00<br>\$1.25<br>5 Days |
| 12  | Lawnboy<br>Percent of discount offered<br>Product identification<br>Type price schedule<br>Price schedule number<br>Date of price schedule<br>Price schedule column on which discount is based<br>Labor rate per hour<br>Mileage charge per mile<br>Parts available for pickup         | 25%<br>Lawnboy<br>Dealer<br>C-System Software<br>11/01/2002<br>List<br>\$24.00<br>\$0.25<br>5 Days     | No Bid   | 25%<br>Lawnboy<br>Dealer<br>Sun Soft Disk<br>4/1/2003<br>List<br>\$27.00<br>\$0.20<br>5 Days    | No Bid   |
| 13  | Redmax<br>Percent of discount offered<br>Product identification<br>Type price schedule<br>Price schedule number<br>Date of price schedule<br>Price schedule column on which discount is based<br>Labor rate per hour<br>Mileage charge per mile<br>Parts available for pickup          | 25%<br>Redmax<br>Dealer<br>C-System Software<br>02/08/2003<br>List<br>\$24.00<br>\$0.25<br>5 Days      | 10%<br>Redmax<br>Dealer<br>None<br>5/1/2001<br>Dealer<br>\$40.00<br>\$0.60<br>7 Days | 20%<br>Redmax<br>Dealer<br>Sun Software Disk<br>4/1/2003<br>List<br>\$27.00<br>\$0.20<br>5 Days | No Bid   |
|   | Terms  | Net 30   | Net 30   | 2%-10   | Net 30   |

CP: 9/30/2004 OPT: 1 YR. EXT-EXPIRES 2005

TERM: October 2003 - September 2004 with one-year extension.

CONTRACT AMOUNT: Estimated \$99,000.00 for one year, \$198,000.00 for two years.

END USERS: Various departments City-wide.

SCOPE: Parts & service for lawn mowers, edgers, & chain saws.

NOTE: Parks & Rec says more money will be spent on parts rather than labor.